and is now living at No. 673 East Water street. He has represented the First Ward in the Common Council for five years—two years from April, 1869 to 1871, and three years from April, 1878 to 1881. He was also a member of the Board of Health for two years.

AUGUST TRIMBORN, member of the firm W. Trimborn & Sons, was born in 1831, in Geich, circuit of Aachen, Prussia; received a common school education; came to Milwaukee with his parents in 1847, and is now living on the farm of W. Trimborn & Sons, in the Town of Greenfield.

- C. J. Kershaw & Son, dealers in lumber, salt, stucco, lime, etc. The lumber yards are located on the north side of Burnham's Slip, near the foot of Sixth avenue. The business was established by the present proprietors in 1875. From fifty to seventy-five men are employed about the extensive yards. The sales aggregate nearly twelve million feet of lumber per year. This branch of the business is under the management of B. Stockwell, Jr., who has been superintendent of the yards since 1877. The house, with office at No. 68 West Water street, under a separate management, nearly controls the salt trade of the city, and has a large shipping trade with the interior. This department is under the superintendency of P. H. Kershaw, the junior partner of the house.
- C. J. KERSHAW was born in Burnley, Lancashire, England, in 1832. He came to America in 1841, and received his education at the Derby Line Academy, Orleans County, Vermont. He came West in 1853, and engaged in a general trade in provisions, grain and flour, both in Milwaukee and Chicago, and made Milwaukee his permanent home in 1861. He continued the produce and commission business alone till 1867, during which years he formed a copartnership with the late G. D. Norris, under the firm name of Norris & Kershaw. The firm continued till the death of Mr. Norris, which occurred in 1870, at that time Mr. Joseph F. Hill becoming associated with him under the firm name of C. J. Kershaw & Co. In addition to the commission business carried on by the above-named firm, Mr. Kershaw, since 1875, has, outside the copartnership, carried on an extensive trade in lumber and salt, a sketchof which has been given above. In 1876 he also entered into a copartnership with Charles Manegold, Jr., under the firm name of C. Manegold, Jr., & Co., the firm owning and running the Northwestern Elevator. These varieties of business under the different business styles mentioned are all being successfully and energetically carried on by Mr. Kershaw and his associates. He has been an honored member of the Milwaukee Chamber of Commerce since 1861, and has served on every important committee, and as Vice-President of the Board. His reputation and business standing among his associates is untarnished, and his ability unquestioned. Mr. Kershaw married Miss Mary E. Leavenworth, daughter of Colonel J. H. Leavenworth. They have eight children—Phillip, Charles J., Jr., Henry, Thomas, Leavenworth, Alice, Jessie, and Mabel.
- P. H. KERSHAW was born in Chicago in 1857; came to Milwaukee with his parents when a small child and has lived here since. He received his education in Racine College, and his commercial training with his father, becoming a partner in 1880. Mr. Kershaw was married in 1880 in this city.

B. STOCKWELL, Jr., was born in Highgate, Vermont, in 1833; came to Milwaukee in 1857, and has been engaged in lumber business ever since. He has had charge of the C. J. Kershaw lumber yard since 1877. Mr. Stockwell was married in 1863, has two children, and resides at No. 850 National avenue.

Milwaukee Cement Company, organized and incorporated in 1876, has an office at No. 154 West Water street. The works are situated in the Town of Milwaukee, north of the city line, on the Milwaukee River; capital \$350,000. The annual capacity of the factory is equal to about 150,000 barrels of cement, equal in monetary value to \$125,000. Between seventy-five and one hundred men are constantly employed. President, J. R. Berthelet; Vice President, Geo. H. Paul; Secretary, Daniel J. Paul; Superintendent of Manufactory, J. R. Berthelet, Jr. The product of the works of this company is regarded as the standard of natural cement manufactured in the United States, and the sales extend through nearly, if not quite, one-half the States in the Union. This cement enters largely into the construction of government work, and the principal railroad bridges across the Mississippi and Missouri rivers. The quarries are inexhaustible, and the sales are annually increasing.